



**Procurement
Australia™**

New Course for 2018

Confident conflict management and mediation.

PROfound Leadership. We are a dynamic Melbourne based business that operates throughout Australia and internationally. We help successful but unsatisfied managers to not only accomplish tangible achievements, but to also increase their confidence and fulfilment through personal and professional development, workplace training and leadership skills.

About the presenter:

Martin Probst is an international author of 6 Australian and international books and audio books, and the founder and Chief Education Officer at PROfound Leadership. Through his company PROfound Leadership, Martin has helped hundreds of competent and hard-working managers to stay in control 100% of the time, so they can positively impact the people around them through their actions and authentic leadership style. Martin has present at and run over 100 in-house workshops and speaking engagements. For more information on PROfound Leadership visit - <https://www.profoundleadership.com.au/>

Workshop focus:

Identify conflict situations early.

Understand how to deal with difficult behaviours and ego.

Manage your emotional state throughout a conflict.

Make quick, smart and powerful decisions on the spot.

Structure conversations and gain confidence to turn dysfunctional situations into productive outcomes.

PROfound Leadership will also provide workbooks for the participants.

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| When | 6 March 2018 |
| Time | 9am start - 3.30pm finish |
| Where | Procurement Australia Level 18, 461 Bourke Street, Melbourne |
| Cost | \$350 + GST per person |
| Register | https://procurementeducation.dryfta.com/en/buy-tickets/register/tickets\ |

Schedule:

Start: 9:00am

Morning break: 15 minutes (10:30am)

Lunch: 30 minutes (around 12noon)

Afternoon break: 15 minutes (1:30pm)

Finishing time: 3:30pm

Morning tea, lunch and afternoon tea with tea and coffee will be provided.

Procurement Australia

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